

# MAIN FEATURES / DIFFERENTIAL VALUES OF EACH ONE USING MIRAI'S CONNECTIVITY



**Google**  
Hotel Ads

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- Free Booking Links
- Cookie 24 hours in commission models
- PPA Property Promotion Ads
- Occupancy filters: Adults and children
- Rate metadata: Meals/cancellation policy
- Fenced rates: Rates by device Rates by country
- Multi-currency: Adapted landing page to the currency of the user.
- Taxes breakdown (including local/city taxes)

**Tripadvisor**

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- More than 35 markets
- Rates by device & by country
- Multi-currency: Adapted landing page to the currency of the user
- Taxes breakdown (including local/city taxes)
- Adults, children, meal plans, cancellation policies and payment terms
- Budget control: In CPC models
- Multi-room: Available in desktop
- Instant Booking

**trivago**

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- More than 35 markets
- Rates by device & by country
- Multi-currency: Adapted landing page to the currency of the user
- Taxes breakdown (including local/city taxes)
- Adults, children, meal plans, cancellation policies and payment terms
- Budget control: In CPC models
- Multi-room: Available in desktop
- Express Booking

**Skyscanner**

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- More than 30 markets
- Multi-currency: Adapted landing page to the currency of the user
- Taxes breakdown (including local/city taxes)
- Meal plans, cancellation policies and payment terms
- Budget control: In CPC models

**KAYAK**

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- More than 20 markets
- Rates by device
- Bids by device
- Multi-currency: Adapted landing page to the currency of the user
- Meal plans, cancellation policies and payment terms
- Budget control: In CPC models
- Taxes breakdown (including local/city taxes)
- Momondo, Swoodo, Checkfelix, HotelsCombined

**Microsoft Bing**  
Hotel Price Ads

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- More than 30 markets
- Multi-currency: Adapted landing page to the currency of the use
- Taxes breakdown (including local/city taxes)
- Meal plans, cancellation policies and payment terms
- Budget control: In CPC models

# METASEARCH ENGINE PARTICIPATION MODELS



Google Hotel Ads	Tripadvisor	trivago®	Skyscanner	KAYAK	Microsoft Bing Hotel Price Ads
<p><b>CPC</b> - per night bidding</p>	<p><b>CPC</b> - per night bidding</p>	<p><b>CPC</b> -first price auction</p>	<p><b>CPC</b> - fixed cost per market (€0,55 - €1,30)</p>	<p><b>CPC</b> - fixed cost per market and device (€0,55 - €1,80)</p>	<p><b>CPC</b> - per night bidding</p>
<p><b>COMMISSIONS PER STAYS</b> - invoice over stays (exc. Cancelled or no shows) - over net value - attribution 24 hrs</p>	<p><b>CONSUMPTION CPA</b> - invoice over stays (exc. Cancelled or no shows) - attribution 30 days - min. CPA:12%</p>	<p><b>NET CPA</b> - Invoice over stays (exc. Cancelled or no shows) - over gross value - attribution 30 days - min. CPA: 6% (depends on POS)</p>	<p><b>CPA</b> - invoice over stays (exc. Cancelled or no shows)* - over net value - attribution 30 days - CPA: 10%</p>	—	—
<p><b>COMMISSIONS PER CONVERSION</b> - invoice over bookings - over net value</p>	<p><b>TRIPADVISOR PLUS</b> - invoice over stays (exc. Cancelled or no shows) - over net value - attribution 30 days</p>	<p><b>GROSS CPA</b> - invoice over bookings - over gross value - min CPA: 5% (depends on POS)</p>	—	—	—
<p><b>PROPERTY PROMOTION ADS</b> - all models available</p>	<p><b>SPONSORED PLACEMENTS</b> - CPC model - Koddj or Tripadvisor Management Center</p>	<p><b>SPONSORED LISTING</b> - CPC model - koddj</p>	—	—	—
	<p><b>INSTANT BOOKING</b> - facilitated booking - invoice over stays (exc. Cancelled or no shows) - over net value - attribution 30 days</p>	—	—	—	—